



Western District Residential Market Activity Report August 2020

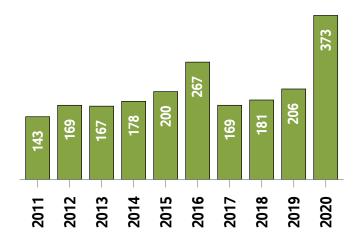




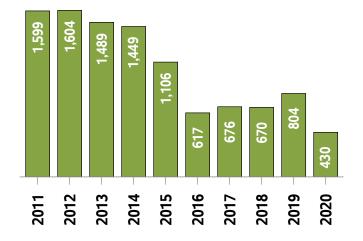
Western District MLS® Residential Market Activity



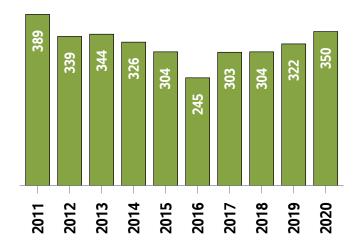
Sales Activity (August only)



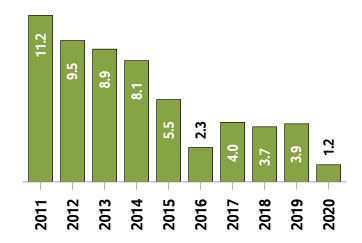
Active Listings (August only)



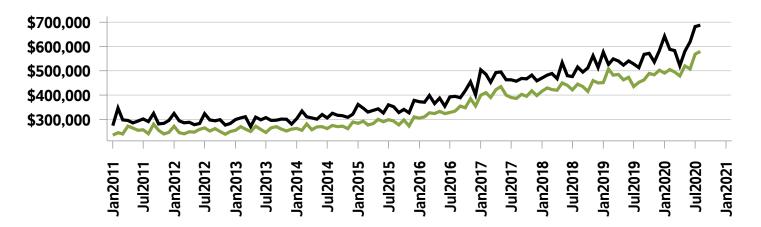
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

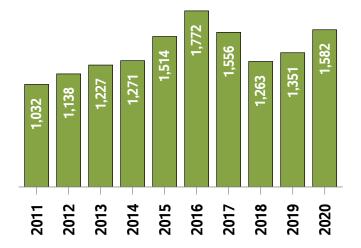




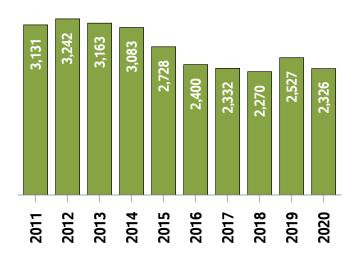
Western District MLS® Residential Market Activity



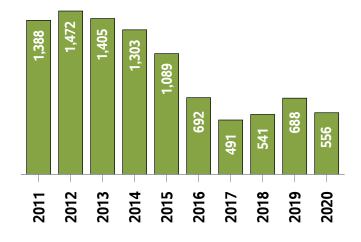
Sales Activity (August Year-to-date)



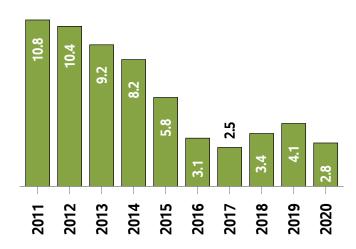
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Western District MLS® Residential Market Activity



		Compared to °						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	373	81.1	106.1	120.7	86.5	123.4	123.4	
Dollar Volume	\$256,503,603	142.8	174.9	232.0	264.3	419.6	393.5	
New Listings	350	8.7	15.1	15.5	15.1	1.7	8.0	
Active Listings	430	-46.5	-35.8	-36.4	-61.1	-71.1	-70.0	
Sales to New Listings Ratio 1	106.6	64.0	59.5	55.8	65.8	48.5	51.5	
Months of Inventory 2	1.2	3.9	3.7	4.0	5.5	8.9	8.6	
Average Price	\$687,677	34.1	33.4	50.4	95.3	132.6	121.0	
Median Price	\$579,500	28.1	30.2	50.1	97.8	118.7	136.5	
Sales to List Price Ratio	99.5	97.3	97.5	97.7	96.6	95.3	95.3	
Median Days on Market	21.0	38.5	32.0	26.0	54.0	72.0	68.0	
				Compa	red to ⁶			
Year-to-date	August 2020	August 2019	August 2018	Compa August 2017	August 2015	August 2013	August 2010	
Year-to-date Sales Activity	_			August	August			
	2020	2019	2018	August 2017	August 2015	2013	2010	
Sales Activity	2020	2019 17.1	25.3	August 2017	August 2015 4.5	28.9	46.3	
Sales Activity Dollar Volume	2020 1,582 \$1,010,200,318	2019 17.1 40.1	2018 25.3 62.7	August 2017 1.7 36.4	August 2015 4.5 94.4	2013 28.9 174.8	2010 46.3 217.6	
Sales Activity Dollar Volume New Listings	2020 1,582 \$1,010,200,318 2,326	2019 17.1 40.1 -8.0	2018 25.3 62.7 2.5	August 2017 1.7 36.4 -0.3	August 2015 4.5 94.4 -14.7	2013 28.9 174.8 -26.5	2010 46.3 217.6 -22.2	
Sales Activity Dollar Volume New Listings Active Listings	2020 1,582 \$1,010,200,318 2,326 556	2019 17.1 40.1 -8.0 -19.1	2018 25.3 62.7 2.5 2.9	August 2017 1.7 36.4 -0.3 13.3	August 2015 4.5 94.4 -14.7 -48.9	28.9 174.8 -26.5 -60.4	2010 46.3 217.6 -22.2 -58.2	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 1,582 \$1,010,200,318 2,326 556 68.0	2019 17.1 40.1 -8.0 -19.1 53.5	2018 25.3 62.7 2.5 2.9 55.6	August 2017 1.7 36.4 -0.3 13.3 66.7	August 2015 4.5 94.4 -14.7 -48.9 55.5	2013 28.9 174.8 -26.5 -60.4 38.8	2010 46.3 217.6 -22.2 -58.2 36.2	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 1,582 \$1,010,200,318 2,326 556 68.0 2.8	2019 17.1 40.1 -8.0 -19.1 53.5 4.1	2018 25.3 62.7 2.5 2.9 55.6 3.4	August 2017 1.7 36.4 -0.3 13.3 66.7 2.5	August 2015 4.5 94.4 -14.7 -48.9 55.5 5.8	2013 28.9 174.8 -26.5 -60.4 38.8 9.2	2010 46.3 217.6 -22.2 -58.2 36.2 9.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 1,582 \$1,010,200,318 2,326 556 68.0 2.8 \$638,559	2019 17.1 40.1 -8.0 -19.1 53.5 4.1 19.7	2018 25.3 62.7 2.5 2.9 55.6 3.4 29.9	August 2017 1.7 36.4 -0.3 13.3 66.7 2.5 34.2	August 2015 4.5 94.4 -14.7 -48.9 55.5 5.8 86.0	2013 28.9 174.8 -26.5 -60.4 38.8 9.2 113.2	2010 46.3 217.6 -22.2 -58.2 36.2 9.8 117.0	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

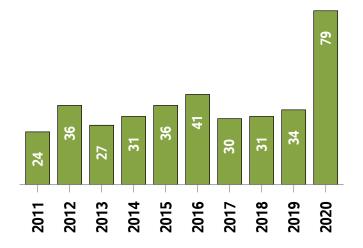
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



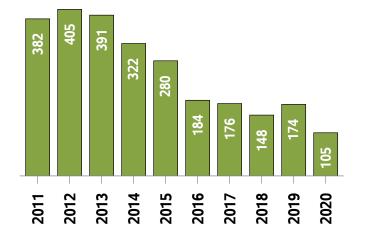
Blue Mountains MLS® Residential Market Activity



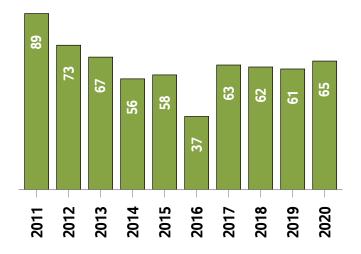
Sales Activity (August only)



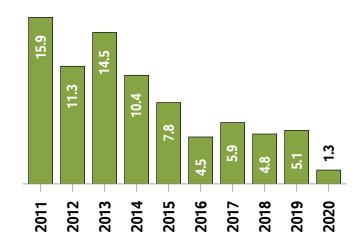
Active Listings (August only)



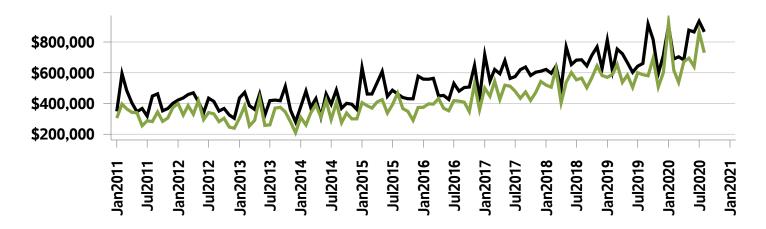
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

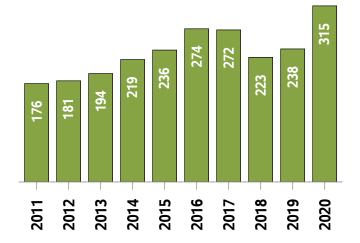




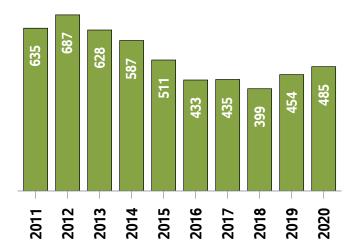
Blue Mountains MLS® Residential Market Activity



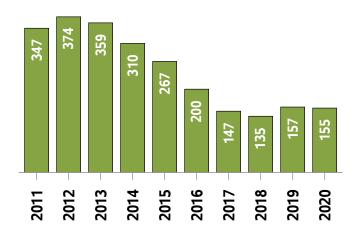
Sales Activity (August Year-to-date)



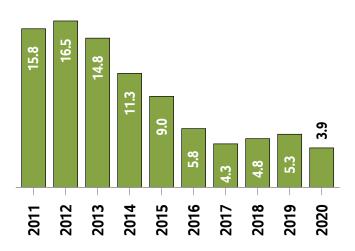
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Blue Mountains MLS® Residential Market Activity



		Compared to 6						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	79	132.4	154.8	163.3	119.4	192.6	192.6	
Dollar Volume	\$68,421,000	204.7	222.6	267.7	311.9	500.4	485.3	
New Listings	65	6.6	4.8	3.2	12.1	-3.0	4.8	
Active Listings	105	-39.7	-29.1	-40.3	-62.5	-73.1	-68.0	
Sales to New Listings Ratio 1	121.5	55.7	50.0	47.6	62.1	40.3	43.5	
Months of Inventory ²	1.3	5.1	4.8	5.9	7.8	14.5	12.1	
Average Price	\$866,089	31.2	26.6	39.7	87.7	105.2	100.0	
Median Price	\$730,000	24.3	29.2	68.3	56.1	97.3	121.2	
Sales to List Price Ratio	99.3	97.6	97.3	97.6	96.4	95.5	94.5	
Median Days on Market	21.0	41.5	55.0	19.5	100.5	113.0	84.0	
	i e	Compared to 6						
				Compa	red to ⁶			
Year-to-date	August 2020	August 2019	August 2018	Compa August 2017	August 2015	August 2013	August 2010	
Year-to-date Sales Activity	_			August	August			
	2020	2019	2018	August 2017	August 2015	2013	2010	
Sales Activity	2020 315	32.4	2018 41.3	August 2017	August 2015	62.4	2010 85.3	
Sales Activity Dollar Volume	2020 315 \$266,667,532	32.4 64.0	2018 41.3 85.8	August 2017 15.8 59.4	August 2015 33.5 124.9	2013 62.4 232.6	2010 85.3 273.9	
Sales Activity Dollar Volume New Listings	2020 315 \$266,667,532 485	32.4 64.0 6.8	2018 41.3 85.8 21.6	August 2017 15.8 59.4 11.5	August 2015 33.5 124.9 -5.1	2013 62.4 232.6 -22.8	2010 85.3 273.9 -15.4	
Sales Activity Dollar Volume New Listings Active Listings	2020 315 \$266,667,532 485 155	32.4 64.0 6.8 -1.6	2018 41.3 85.8 21.6 14.5	August 2017 15.8 59.4 11.5 5.1	August 2015 33.5 124.9 -5.1 -42.0	2013 62.4 232.6 -22.8 -56.9	2010 85.3 273.9 -15.4 -51.2	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 315 \$266,667,532 485 155 64.9	32.4 64.0 6.8 -1.6	2018 41.3 85.8 21.6 14.5 55.9	August 2017 15.8 59.4 11.5 5.1 62.5	August 2015 33.5 124.9 -5.1 -42.0 46.2	2013 62.4 232.6 -22.8 -56.9 30.9	2010 85.3 273.9 -15.4 -51.2 29.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 315 \$266,667,532 485 155 64.9 3.9	2019 32.4 64.0 6.8 -1.6 52.4 5.3	2018 41.3 85.8 21.6 14.5 55.9 4.8	August 2017 15.8 59.4 11.5 5.1 62.5 4.3	August 2015 33.5 124.9 -5.1 -42.0 46.2 9.0	2013 62.4 232.6 -22.8 -56.9 30.9 14.8	2010 85.3 273.9 -15.4 -51.2 29.7 14.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 315 \$266,667,532 485 155 64.9 3.9 \$846,564	2019 32.4 64.0 6.8 -1.6 52.4 5.3 23.9	2018 41.3 85.8 21.6 14.5 55.9 4.8 31.5	August 2017 15.8 59.4 11.5 5.1 62.5 4.3 37.6	August 2015 33.5 124.9 -5.1 -42.0 46.2 9.0 68.5	2013 62.4 232.6 -22.8 -56.9 30.9 14.8 104.9	2010 85.3 273.9 -15.4 -51.2 29.7 14.9 101.8	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



Clearview MLS® Residential Market Activity



Sales Activity (August only)

2011 - 16

2012 - 10

2013 - 17

2014 - 22

2015 - 24

2016 - 21

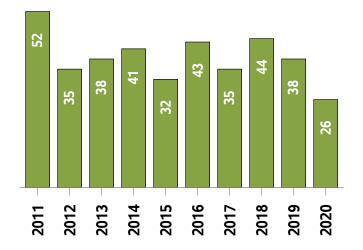
2017 - 13

2018 - 15

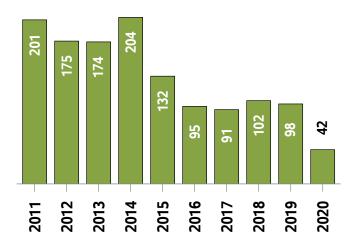
2019 - 21

2020 - 34

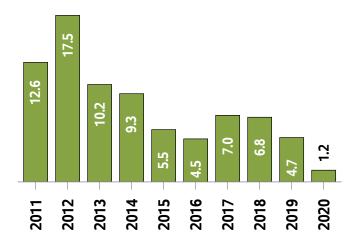
New Listings (August only)



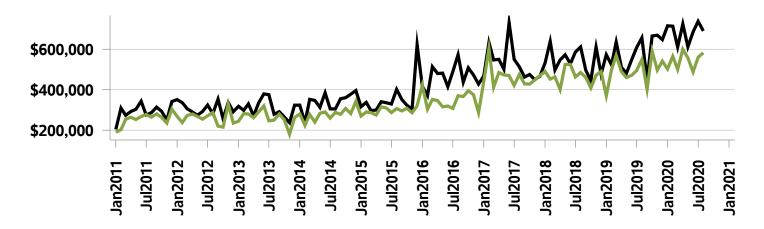
Active Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

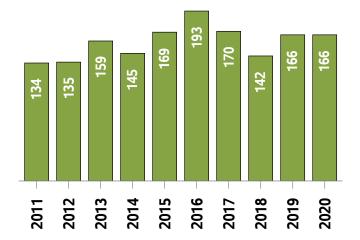




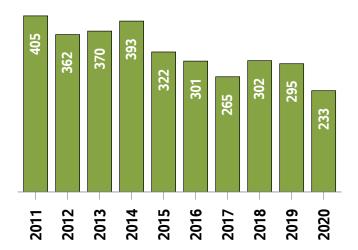
Clearview MLS® Residential Market Activity



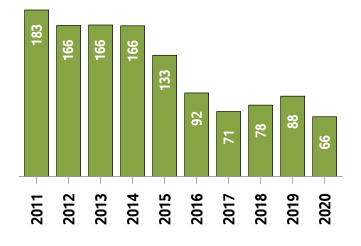
Sales Activity (August Year-to-date)



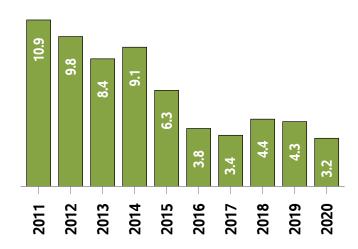
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Clearview MLS® Residential Market Activity



		Compared to ⁶						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	34	61.9	126.7	161.5	41.7	100.0	54.5	
Dollar Volume	\$23,480,050	70.3	156.1	252.0	143.6	395.4	162.0	
New Listings	26	-31.6	-40.9	-25.7	-18.8	-31.6	-27.8	
Active Listings	42	-57.1	-58.8	-53.8	-68.2	-75.9	-79.9	
Sales to New Listings Ratio 1	130.8	55.3	34.1	37.1	75.0	44.7	61.1	
Months of Inventory 2	1.2	4.7	6.8	7.0	5.5	10.2	9.5	
Average Price	\$690,590	5.2	13.0	34.6	71.9	147.7	69.6	
Median Price	\$582,500	5.9	20.1	22.6	90.0	133.0	106.2	
Sales to List Price Ratio	99.9	94.9	96.4	95.9	96.2	95.0	94.6	
Median Days on Market	25.0	46.0	41.0	82.0	45.5	68.0	94.5	
		Compared to °						
				Compa	irea to			
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Year-to-date Sales Activity	_			August	August			
	2020	2019	2018	August 2017	August 2015	2013	2010	
Sales Activity	2020	0.0	16.9	August 2017 -2.4	August 2015 -1.8	2013 4.4	9.9	
Sales Activity Dollar Volume	2020 166 \$114,786,855	0.0 21.2	2018 16.9 46.4	August 2017 -2.4 20.5	August 2015 -1.8 103.9	2013 4.4 119.5	9.9 118.5	
Sales Activity Dollar Volume New Listings	2020 166 \$114,786,855 233	2019 0.0 21.2 -21.0	2018 16.9 46.4 -22.8	August 2017 -2.4 20.5 -12.1	August 2015 -1.8 103.9 -27.6	2013 4.4 119.5 -37.0	9.9 118.5 -41.6	
Sales Activity Dollar Volume New Listings Active Listings ³	2020 166 \$114,786,855 233 66	2019 0.0 21.2 -21.0 -25.6	2018 16.9 46.4 -22.8 -16.3	August 2017 -2.4 20.5 -12.1 -8.1	August 2015 -1.8 103.9 -27.6 -50.7	2013 4.4 119.5 -37.0 -60.6	9.9 118.5 -41.6 -65.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 166 \$114,786,855 233 66 71.2	2019 0.0 21.2 -21.0 -25.6 56.3	2018 16.9 46.4 -22.8 -16.3 47.0	August 2017 -2.4 20.5 -12.1 -8.1 64.2	August 2015 -1.8 103.9 -27.6 -50.7 52.5	2013 4.4 119.5 -37.0 -60.6 43.0	9.9 118.5 -41.6 -65.4 37.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 166 \$114,786,855 233 66 71.2 3.2	2019 0.0 21.2 -21.0 -25.6 56.3 4.3	2018 16.9 46.4 -22.8 -16.3 47.0 4.4	August 2017 -2.4 20.5 -12.1 -8.1 64.2 3.4	August 2015 -1.8 103.9 -27.6 -50.7 52.5 6.3	2013 4.4 119.5 -37.0 -60.6 43.0 8.4	9.9 118.5 -41.6 -65.4 37.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 166 \$114,786,855 233 66 71.2 3.2 \$691,487	2019 0.0 21.2 -21.0 -25.6 56.3 4.3 21.2	2018 16.9 46.4 -22.8 -16.3 47.0 4.4 25.2	August 2017 -2.4 20.5 -12.1 -8.1 64.2 3.4 23.4	August 2015 -1.8 103.9 -27.6 -50.7 52.5 6.3 107.6	2013 4.4 119.5 -37.0 -60.6 43.0 8.4 110.2	9.9 118.5 -41.6 -65.4 37.8 10.1 98.7	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

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 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

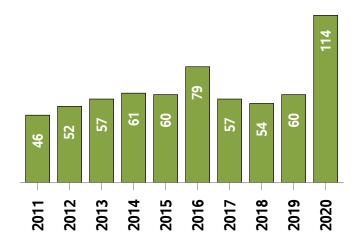
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



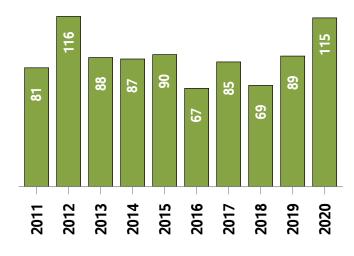
Collingwood MLS® Residential Market Activity



Sales Activity (August only)

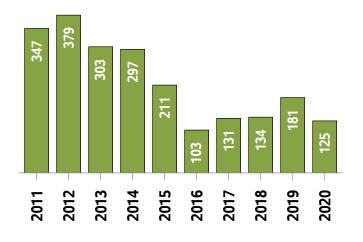


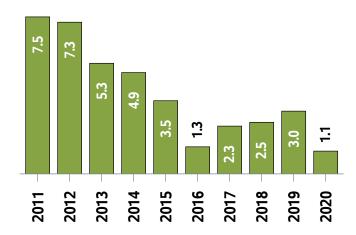
Active Listings (August only)



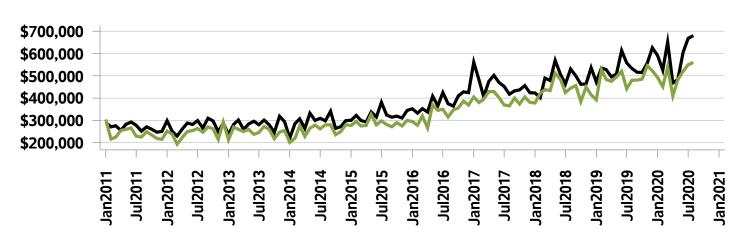
New Listings (August only)

Months of Inventory (August only)





Average Price and Median Price

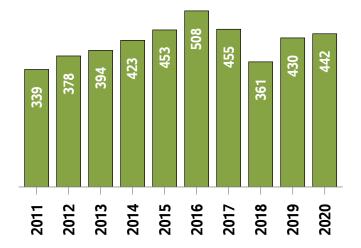




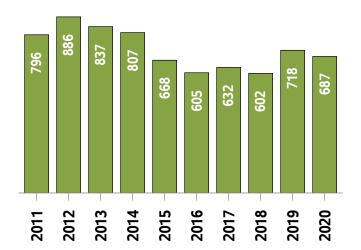
Collingwood MLS® Residential Market Activity



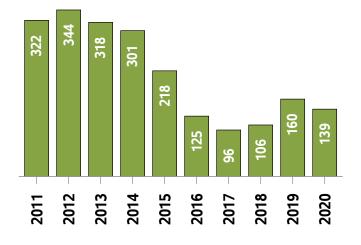
Sales Activity (August Year-to-date)



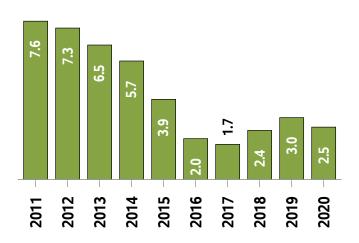
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Collingwood MLS® Residential Market Activity



		Compared to ⁶					
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	114	90.0	111.1	100.0	90.0	100.0	107.3
Dollar Volume	\$77,564,975	142.5	170.7	226.0	299.0	351.3	448.5
New Listings	115	29.2	66.7	35.3	27.8	30.7	12.7
Active Listings	125	-30.9	-6.7	-4.6	-40.8	-58.7	-64.6
Sales to New Listings Ratio 1	99.1	67.4	78.3	67.1	66.7	64.8	53.9
Months of Inventory 2	1.1	3.0	2.5	2.3	3.5	5.3	6.4
Average Price	\$680,395	27.6	28.2	63.0	110.0	125.7	164.6
Median Price	\$559,950	16.7	26.0	53.4	99.0	105.1	166.6
Sales to List Price Ratio	99.2	97.9	97.8	98.7	96.8	96.1	95.6
Median Days on Market	27.5	28.5	37.0	22.0	36.5	70.0	58.0
		Compared to 6					
				Compa	ired to "		
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Year-to-date Sales Activity	_			August	August		
	2020	2019	2018	August 2017	August 2015	2013	2010
Sales Activity	2020	2019	2018	August 2017 -2.9	August 2015 -2.4	12.2	28.9
Sales Activity Dollar Volume	2020 442 \$273,169,785	2019 2.8 18.2	2018 22.4 53.9	August 2017 -2.9 29.2	August 2015 -2.4 85.5	2013 12.2 145.9	2010 28.9 213.6
Sales Activity Dollar Volume New Listings	2020 442 \$273,169,785 687	2019 2.8 18.2 -4.3	2018 22.4 53.9 14.1	August 2017 -2.9 29.2 8.7	August 2015 -2.4 85.5 2.8	2013 12.2 145.9 -17.9	2010 28.9 213.6 -19.8
Sales Activity Dollar Volume New Listings Active Listings	2020 442 \$273,169,785 687 139	2019 2.8 18.2 -4.3 -13.0	2018 22.4 53.9 14.1 30.7	August 2017 -2.9 29.2 8.7 44.8	August 2015 -2.4 85.5 2.8 -36.3	2013 12.2 145.9 -17.9 -56.3	2010 28.9 213.6 -19.8 -57.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 442 \$273,169,785 687 139 64.3	2.8 18.2 -4.3 -13.0 59.9	2018 22.4 53.9 14.1 30.7 60.0	August 2017 -2.9 29.2 8.7 44.8 72.0	August 2015 -2.4 85.5 2.8 -36.3 67.8	2013 12.2 145.9 -17.9 -56.3 47.1	2010 28.9 213.6 -19.8 -57.2 40.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 442 \$273,169,785 687 139 64.3 2.5	2019 2.8 18.2 -4.3 -13.0 59.9 3.0	2018 22.4 53.9 14.1 30.7 60.0	August 2017 -2.9 29.2 8.7 44.8 72.0 1.7	August 2015 -2.4 85.5 2.8 -36.3 67.8 3.9	2013 12.2 145.9 -17.9 -56.3 47.1 6.5	2010 28.9 213.6 -19.8 -57.2 40.0 7.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 442 \$273,169,785 687 139 64.3 2.5 \$618,031	2019 2.8 18.2 -4.3 -13.0 59.9 3.0 15.0	2018 22.4 53.9 14.1 30.7 60.0 2.4 25.7	August 2017 -2.9 29.2 8.7 44.8 72.0 1.7 33.0	August 2015 -2.4 85.5 2.8 -36.3 67.8 3.9 90.2	2013 12.2 145.9 -17.9 -56.3 47.1 6.5 119.2	2010 28.9 213.6 -19.8 -57.2 40.0 7.6 143.3

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~{\rm Sum}$ of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

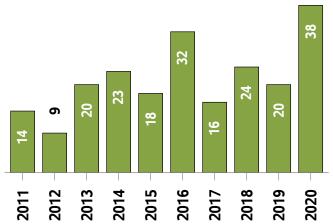
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



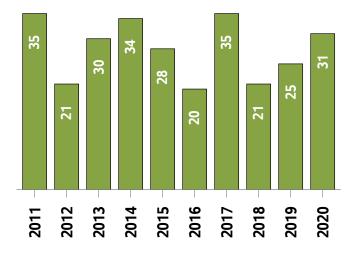
Meaford (MUNI) MLS® Residential Market Activity



Sales Activity (August only)

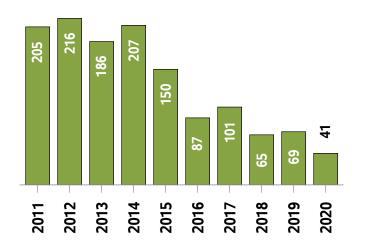


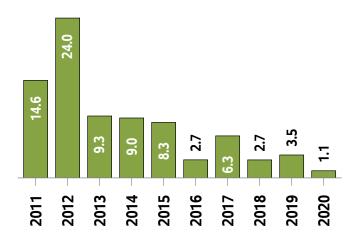
Active Listings (August only)



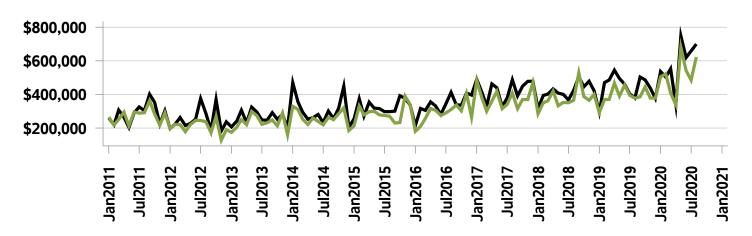
New Listings (August only)

Months of Inventory (August only)





Average Price and Median Price

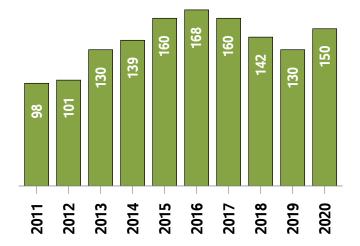




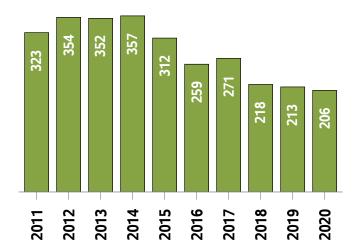
Meaford (MUNI) MLS® Residential Market Activity



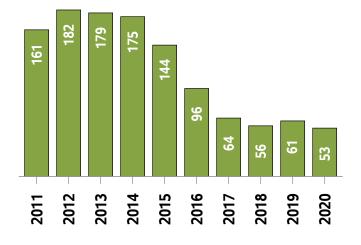
Sales Activity (August Year-to-date)



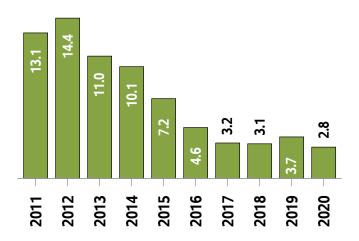
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Meaford (MUNI) MLS® Residential Market Activity



		Compared to 6						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	38	90.0	58.3	137.5	111.1	90.0	46.2	
Dollar Volume	\$26,582,600	251.5	161.1	240.7	396.3	438.9	259.4	
New Listings	31	24.0	47.6	-11.4	10.7	3.3	-13.9	
Active Listings	41	-40.6	-36.9	-59.4	-72.7	-78.0	-77.3	
Sales to New Listings Ratio 1	122.6	80.0	114.3	45.7	64.3	66.7	72.2	
Months of Inventory 2	1.1	3.5	2.7	6.3	8.3	9.3	7.0	
Average Price	\$699,542	85.0	64.9	43.4	135.1	183.7	145.9	
Median Price	\$622,500	64.9	70.5	52.3	130.6	168.9	164.3	
Sales to List Price Ratio	99.1	96.2	97.3	96.7	94.6	95.4	95.5	
Median Days on Market	29.5	29.0	30.5	22.5	88.0	77.5	98.5	
		Compared to 6						
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Year-to-date Sales Activity	_			August	August			
	2020	2019	2018	August 2017	August 2015	2013	2010	
Sales Activity	2020	2019 15.4	5.6	August 2017 -6.3	August 2015 -6.3	2013 15.4	24.0	
Sales Activity Dollar Volume	2020 150 \$95,825,927	2019 15.4 64.3	5.6 67.7	August 2017 -6.3 47.8	August 2015 -6.3 93.2	2013 15.4 171.2	2010 24.0 198.6	
Sales Activity Dollar Volume New Listings	2020 150 \$95,825,927 206	2019 15.4 64.3 -3.3	5.6 67.7 -5.5	August 2017 -6.3 47.8 -24.0	August 2015 -6.3 93.2 -34.0	2013 15.4 171.2 -41.5	24.0 198.6 -31.8	
Sales Activity Dollar Volume New Listings Active Listings	2020 150 \$95,825,927 206 53	2019 15.4 64.3 -3.3 -12.9	5.6 67.7 -5.5 -4.5	August 2017 -6.3 47.8 -24.0 -17.2	August 2015 -6.3 93.2 -34.0 -63.2	2013 15.4 171.2 -41.5 -70.4	24.0 198.6 -31.8 -66.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 150 \$95,825,927 206 53 72.8	2019 15.4 64.3 -3.3 -12.9 61.0	2018 5.6 67.7 -5.5 -4.5 65.1	August 2017 -6.3 47.8 -24.0 -17.2 59.0	August 2015 -6.3 93.2 -34.0 -63.2 51.3	2013 15.4 171.2 -41.5 -70.4 36.9	24.0 198.6 -31.8 -66.6 40.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 150 \$95,825,927 206 53 72.8 2.8	2019 15.4 64.3 -3.3 -12.9 61.0 3.7	2018 5.6 67.7 -5.5 -4.5 65.1 3.1	August 2017 -6.3 47.8 -24.0 -17.2 59.0 3.2	August 2015 -6.3 93.2 -34.0 -63.2 51.3 7.2	2013 15.4 171.2 -41.5 -70.4 36.9 11.0	24.0 198.6 -31.8 -66.6 40.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 150 \$95,825,927 206 53 72.8 2.8 \$638,840	2019 15.4 64.3 -3.3 -12.9 61.0 3.7 42.4	2018 5.6 67.7 -5.5 -4.5 65.1 3.1 58.8	August 2017 -6.3 47.8 -24.0 -17.2 59.0 3.2 57.6	August 2015 -6.3 93.2 -34.0 -63.2 51.3 7.2 106.1	2013 15.4 171.2 -41.5 -70.4 36.9 11.0	24.0 198.6 -31.8 -66.6 40.1 10.5 140.8	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

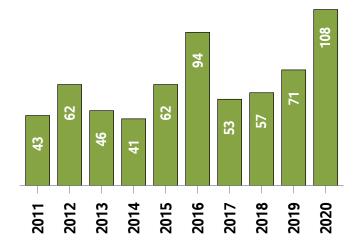
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



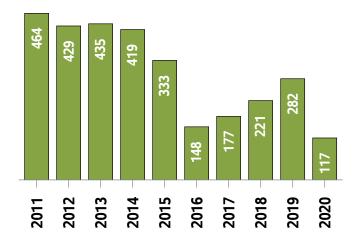
Wasaga Beach MLS® Residential Market Activity



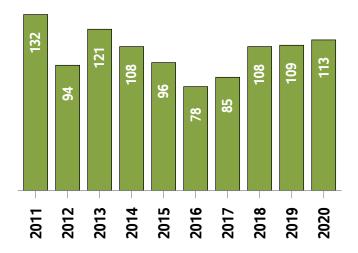
Sales Activity (August only)



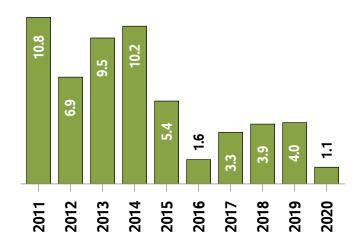
Active Listings (August only)



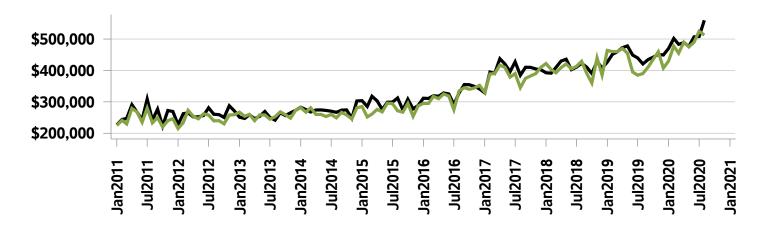
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

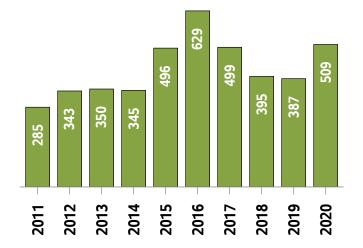




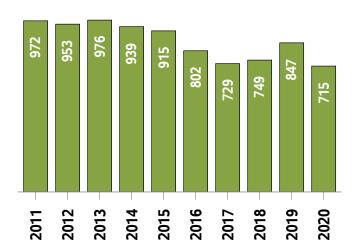
Wasaga Beach MLS® Residential Market Activity



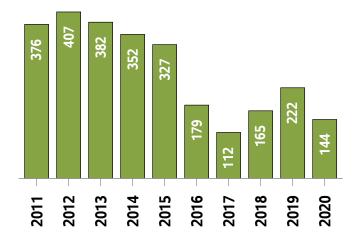
Sales Activity (August Year-to-date)



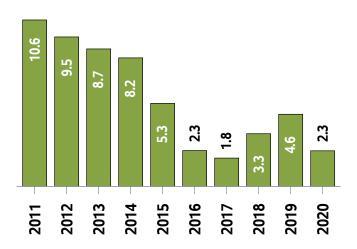
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Wasaga Beach MLS® Residential Market Activity



		Compared to ⁶					
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Sales Activity	108	52.1	89.5	103.8	74.2	134.8	191.9
Dollar Volume	\$60,454,978	102.4	150.9	196.5	212.2	444.0	518.0
New Listings	113	3.7	4.6	32.9	17.7	-6.6	28.4
Active Listings	117	-58.5	-47.1	-33.9	-64.9	-73.1	-67.8
Sales to New Listings Ratio 1	95.6	65.1	52.8	62.4	64.6	38.0	42.0
Months of Inventory 2	1.1	4.0	3.9	3.3	5.4	9.5	9.8
Average Price	\$559,768	33.1	32.4	45.5	79.2	131.7	111.7
Median Price	\$512,495	31.4	19.5	48.5	88.8	103.0	114.4
Sales to List Price Ratio	99.8	97.6	97.7	97.4	97.1	94.3	95.7
Median Days on Market	17.0	39.0	22.0	28.0	47.5	62.5	42.0
				Compa	red to ⁶		
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010
Year-to-date Sales Activity	_			August	August		
	2020	2019	2018	August 2017	August 2015	2013	2010
Sales Activity	2020	31.5	28.9	August 2017	August 2015	2013 45.4	72.0
Sales Activity Dollar Volume	2020 509 \$259,750,219	31.5 49.0	2018 28.9 58.1	August 2017 2.0 28.8	August 2015 2.6 75.5	2013 45.4 192.8	72.0 246.4
Sales Activity Dollar Volume New Listings	2020 509 \$259,750,219 715	31.5 49.0 -15.6	2018 28.9 58.1 -4.5	August 2017 2.0 28.8 -1.9	August 2015 2.6 75.5 -21.9	2013 45.4 192.8 -26.7	2010 72.0 246.4 -16.7
Sales Activity Dollar Volume New Listings Active Listings	2020 509 \$259,750,219 715 144	2019 31.5 49.0 -15.6 -35.0	28.9 58.1 -4.5 -12.9	August 2017 2.0 28.8 -1.9 28.1	August 2015 2.6 75.5 -21.9 -55.9	2013 45.4 192.8 -26.7 -62.3	2010 72.0 246.4 -16.7 -57.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 509 \$259,750,219 715 144 71.2	2019 31.5 49.0 -15.6 -35.0 45.7	28.9 58.1 -4.5 -12.9 52.7	August 2017 2.0 28.8 -1.9 28.1 68.4	August 2015 2.6 75.5 -21.9 -55.9 54.2	2013 45.4 192.8 -26.7 -62.3 35.9	2010 72.0 246.4 -16.7 -57.6 34.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 509 \$259,750,219 715 144 71.2 2.3	2019 31.5 49.0 -15.6 -35.0 45.7 4.6	2018 28.9 58.1 -4.5 -12.9 52.7 3.3	August 2017 2.0 28.8 -1.9 28.1 68.4 1.8	August 2015 2.6 75.5 -21.9 -55.9 54.2 5.3	2013 45.4 192.8 -26.7 -62.3 35.9 8.7	2010 72.0 246.4 -16.7 -57.6 34.5 9.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 509 \$259,750,219 715 144 71.2 2.3 \$510,315	2019 31.5 49.0 -15.6 -35.0 45.7 4.6 13.3	2018 28.9 58.1 -4.5 -12.9 52.7 3.3 22.7	August 2017 2.0 28.8 -1.9 28.1 68.4 1.8 26.3	August 2015 2.6 75.5 -21.9 -55.9 54.2 5.3 71.0	2013 45.4 192.8 -26.7 -62.3 35.9 8.7 101.4	2010 72.0 246.4 -16.7 -57.6 34.5 9.2 101.4

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

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The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

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